


Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

April 10, 2025

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Thomas W. Taylor, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More



☐ Information ☒ Action

Superintendent Recommendation:

The superintendent recommends that the Board of Education approve the request to expend up to the indicated values for procurement contracts of \$25,000 or more. These contracts support districtwide purchases and are not limited to a specific office.

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore it be

Resolved, That having been duly advertised or justified, the following contracts be awarded with the spending authority up to the values indicated, to the most responsive and responsible bidders or offerors meeting specifications as follows:

IFB CWA-125- Boiler Installations, Repairs, Preventive Maintenance and
24 Inspections
Responsible Office: Office of Facilities Management—Division of
Maintenance and Operations
Description: This is a request to approve the bridge contract through
Baltimore County Public Schools to provide boiler installations,
repairs, preventive maintenance, and inspections
for the Office of Facilities Management. Previous contract number
JLE-618-20.
Procurement Authority: Annotated Code of Maryland,
Education Article §5-112 (a) (3)
Awardees:
Fidelity Engineering, LLC, dba Fidelity Mechanical Services,
Brentwood, Maryland
Flo-Tron Contracting, Inc., Hunt Valley, Maryland
Johnson Controls, Inc., Milwaukee, Wisconsin,
Local Affiliate Capitol Heights, Maryland
Total

\$460,000

OMNIA R201101 – BSN Contract 20-56602	<p>Athletic, Physical Education Supplies, and Team Uniforms—Extension</p> <p>Responsible Office: Office of Curriculum and Instructional Programs—Department of Pre-K–12 Curriculum</p> <p>Description: This is a request to approve the bridge contract through OMNIA Partners Public Sectors, for Athletic and Physical Education Supplies, Equipment, and Team Uniforms. This catalog is used by Pre-K–12 for the purchase of physical education supplies and equipment. The contract amount is based on prior years' spending.</p> <p>Procurement Authority: Annotated Code of Maryland, Education Article §5-112 (a) (3)</p> <p><u>Awardee:</u> Varsity Brands Holding Co., Inc., Dallas, Texas</p>	\$650,000
SCON- 10002920	<p>Mulch, Engineered Wood Fiber—Extension</p> <p>Responsible Office: Office of Facilities Management—Division of Maintenance and Operations</p> <p>Description: This is a request to approve the bridge contract through the Baltimore County Government to supply wood chips and fill for playgrounds and flower beds.</p> <p>Procurement Authority: Annotated Code of Maryland, Education Article §5-112 (a) (3)</p> <p><u>Awardee:</u> Zeager Bros., Inc., Middleton, Pennsylvania</p>	\$220,000
1063.6	<p>Speech-Language Services for Students with Disabilities</p> <p>Responsible Offices: Office of the Chief Academic Officer—Office of Special Education</p> <p>Description: This is a request to approve the addition of a vendor to provide the necessary in person services to meet the needs of MCPS students requiring speech and language services.</p> <p>Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and Montgomery County Public Schools (MCPS) Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i></p> <p><u>Awardee:</u> Kamilah Mantle, dba EPICC Technologies, Silver Spring, Maryland</p>	\$200,000

4430.1	<p>Next Generation of Web Content Management System—Extension</p> <p>Responsible Office: Office of the Chief of Staff—Department of Communications</p> <p>Description: This request is to exercise the annual contract for the Microsoft Azure digital cloud storage and serving environment as well as the licensing fees associated with the Montgomery County Public Schools Web Content Management System (Optimizely). This expenditure covers two interconnected components: the cloud storage for our public website, which hosts all 50,000 public web pages and their functionality, and the Content Management System utilized by our 1,400 office and school-based web content curators. The cloud storage service is designed with multiple redundancies and operates on the latest server systems to ensure 100% uptime. It is also automatically scalable, effectively managing the high traffic loads the district experiences during operational emergencies, such as weather-related closures. The Content Management System is specifically chosen to support non-professional web content curators</p> <p>Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i>.</p> <p><u>Awardee:</u></p> <p>Optimizely North America, Inc., New York, New York</p>	\$416,337
4580.1	<p>Elementary Music Workbooks—Extension</p> <p>Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs</p> <p>Description: This is a request to exercise the first of four annual extensions of the contract for the purchase of printed music workbooks for orchestra, band, and chorus in MCPS elementary schools.</p> <p>Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i>.</p> <p><u>Awardee:</u></p> <p>Guitar Center Stores, Inc., dba Music and Arts, Frederick, Maryland</p>	\$155,900
7083.9	<p>Custodial Equipment—Extension</p> <p>Responsible Office: Office of Facilities Management—Division of Maintenance and Operations</p> <p>Description: This is a request to exercise the final annual extension under the contract, for the purchase of custodial equipment used in schools and offices. Price increases on equipment are due to current market conditions.</p> <p>Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i>.</p> <p><u>Awardees:</u> (See note on page 7)</p> <p>Brady Industries of Maryland, LLC a BradyPLUS Company,</p>	

	<p>Las Vegas, Nevada, Local Affiliate, Baltimore, Maryland Daycon Products Company, Inc.,* Upper Marlboro, Maryland Leonard Paper Company, Baltimore, Maryland Meyer Material Handling, Indianapolis, Indiana S. Freedman & Sons, Inc., Landover, Maryland S&E Paper, Inc.,* Beltsville, Maryland Superior Supply Ltd, Baltimore, Maryland The Best Battery Company, Inc., Baltimore, Maryland Total</p>	\$750,000
9018.8	<p>Operable Wall System Inspections, Preventive Maintenance, Repairs, and Replacements with Gymnasium Fold-Up Divider System at Various Locations—Extension Responsible Office: Office of Facilities Management Description: This is a request to exercise the second of three annual extensions for inspections, preventive maintenance, and repairs of existing operable wall systems and the replacement of gym fold-up dividers. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services.</i> <u>Awardee:</u> Modern Door & Equipment Sales, Inc., White Plains, Maryland</p>	\$300,000
9065.12	<p>Lacrosse Supplies and Equipment—Extension Responsible Office: Office of School Support and Improvement—Department of Athletics Description: This is a request to exercise the first of three available annual extensions for lacrosse supplies and equipment for use by schools in physical education and athletic programs. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services.</i> <u>Awardees:</u> Pyramid Paper Company, Tampa, Florida Varsity Brands Holdings Co., Inc., Dallas, Texas Total</p>	\$100,000
9074.6	<p>P.E. Supplies and Equipment—Extension Responsible Office: Office of District Operations—Department of Materials Management Description: This is a request to exercise the third and final annual extension for the purchase of warehouse stock for physical education supplies and equipment, as well as a few direct ship items. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services.</i> <u>Awardees:</u> Pyramid Paper Company, Tampa, Florida</p>	

	School Specialty, LLC, Greenville, Wisconsin, Local Affiliate Gaithersburg, Maryland Varsity Brands Holding Co., Inc., Dallas, Texas Total	\$80,000
9106.11	Corrugated Boxes—Extension Responsible Office: Office of District Operations Description: This is a request to exercise the first of three annual extensions of the contract to purchase corrugated boxes for use by the Department of Materials Management, Supply Warehouse, Editorial Graphics and Publishing Services, and the Division of Food and Nutrition Services on an as-needed basis. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i> . <u>Awardees:</u> Atlas Container Corporation, Severn, Maryland Cleary Packaging, LLC, Linthicum Heights, Maryland Total	\$125,000
9142.3	Large Commercial Kitchen Equipment Responsible Office: Office of District Operations—Department of Materials Management—Division of Food and Nutrition Services Description: This is a request to approve a new annual contract to purchase large commercial kitchen equipment utilized by the Division of Food and Nutrition Services. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i> . <u>Awardees:</u> 11400 LLC, Lancaster, Pennsylvania Chefs Depot Inc., dba Culinary Depot, Spring Valley, New York Sam Tell & Son, Inc., Farmingdale, New York Total	\$948,629
9434.4	Pump-Out, Clean-Out, Jet Out and Inspection of Grease Interceptors and Traps—Extension Responsible Office: Office of Facilities Management—Division of Sustainability and Compliance Description: This is a request to approve the fourth and final annual extension of the contract to provide labor, equipment, and materials to service underground grease interceptors and traps. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i> . <u>Awardee:</u> Magnolia Plumbing, Inc., Washington, District of Columbia	\$500,000

9503.4	<p>Wrestling Equipment and Supplies—Extension Responsible Office: Office of School Support and Improvement—Department of Athletics Description: This is a request to exercise the second of three annual extensions for the purchase of wrestling equipment and supplies. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i>. <u>Awardees:</u> Dollamur LPs, Fort Worth, Texas Varsity Brands Holding Co., Inc., Dallas, Texas Total</p>	\$100,000
9655.5	<p>On Call Electrical Services at Various Facilities Responsible Office: Office of Facilities Management Description: This is a request to approve the new annual contract to provide on-call electrical services at various facilities. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i>. <u>Awardees:</u> (See note on page 7) Amber Enterprises, Inc.,* College Park, Maryland Electric Advantage, Inc., Rockville, Maryland Lighting Maintenance, Inc.,* Linthicum, Maryland Plexus Installations Inc.,* Baltimore, Maryland Prevost Construction, Co.* Woodbine, Maryland RSC Electrical & Mechanical, Co.,* Washington, District of Columbia Tex/Am Construction Co., Inc.,* Gaithersburg, Maryland Unisource Services, LLC,* Spencerville, Maryland Total</p>	\$750,000
9679.4	<p>Portable Fire Extinguisher and Kitchen Hood Fire Suppression System Inspection, Testing, and Repair/Services—Extension Responsible Office: Office of Facilities Management—Division of Sustainability and Compliance Description: This is a request to approve the fourth and final option to extend the annual contract for portable fire extinguisher and kitchen hood fire suppression system inspections, testing, and repair/services throughout MCPS schools and offices. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i>. <u>Awardee:</u> Multicorp Fire Protection Services, LLC, Columbia, Maryland</p>	\$110,000

9779.1	<p>Elevator Modernization at Winston Churchill High School Responsible Office: Office of Facilities Management—Division of Design and Construction Description: This is a request to approve the contract for the elevator modernization at Winston Churchill High School. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i>.</p> <p><u>Awardee:</u> Chilmar Corporation, Baltimore, Maryland</p>	\$496,396
9781.1	<p>Chairlift Modernization at Julius West Middle School and Westland Middle School Responsible Office: Office of Facilities Management—Division of Design and Construction Description: This is a request to approve the contract for the chairlift modernization at Julius West and Westland middle schools. Procurement Authority: Annotated Code of Maryland, Education Article §5-112 and MCPS Regulation DJA-RA, <i>Procurement of Equipment, Supplies, and Services</i>.</p> <p><u>Awardee:</u> Nichols Contracting, Inc., Columbia, Maryland</p>	\$324,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$6,686,262

*Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in the 220, Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the MCPS website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

TWT:IAW:RR:amd

Attachment

Bid Activity Report
April 10, 2025

Attachment

BID/RFP No.	BID/RFP NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
IFB CWA-125-24	Boiler Installations, Repairs, Preventive Maintenance and Inspections	Bridge Through Baltimore County Public Schools					
OMNIA R201101-BSN Contract 20-56602	Athletic, Physical Education Supplies, and Team Uniforms—Extension	Bridge Through OMNIA Partners					
SCON-10002920	Mulch, Engineered Wood Fiber—Extension	Bridge Through Baltimore County Government					
08-40	Athletic Surfacing & Asphalt Maintenance	Bridge Through OMNIA Partners - National Cooperative Purchasing Alliance					
1063.6	Speech-Language Services for Students with Disabilities	N/A					
4430.1	Next Generation of Web Content Management System—Extension	5	0	5	0	1	0
4580.1	Elementary Music Workbooks--Extension	24	5	5	2	1	0
7065.13	Custodial Supplies--Extension	36	13	29	10	14	3
7083.9	Custodial Equipment—Extension	22	7	17	7	8	2
9018.8	Operable Wall System Inspections, Preventive Maintenance, Repairs and Replacements with Gymnasium Fold-Up Divider System at Various Locations—Extension	12	1	1	0	1	0
9065.12	Lacrosse Supplies and Equipment--Extension	12	2	3	0	2	0
9074.6	P.E. Supplies and Equipment—Extension	18	3	3	0	3	0
9106.11	Corrugated Boxes--Extension	6	0	4	0	2	0
9142.3	Large Commercial Kitchen Equipment	4	1	4	1	3	0

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BID/RFP No.	BID/RFP NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9434.4	Pump-Out, Clean-Out, Jet Out and Inspection of Grease Interceptors and Traps--Extension	10	1	5	2	1	0
9503.4	Wrestling Equipment and Supplies---Extension	22	2	3	0	2	0
9655.5	On Call Electrical Services at Various Facilities	25	9	8	7	8	7
9679.4	Portable Fire Extinguisher and Kitchen Hood Fire Suppression System Inspection, Testing, and Repair/Services---Extension	29	9	4	1	1	0
9779.1	Elevator Modernization at Winston Churchill High School	9	1	2	0	1	0
9781.1	Chairlift Modernization at Julius West Middle School and Westland Middle School	9	1	2	0	1	0